www.pwc.com/ca/foundation

# Capacity Building Investing in not-for-profit effectiveness



#### About PwC

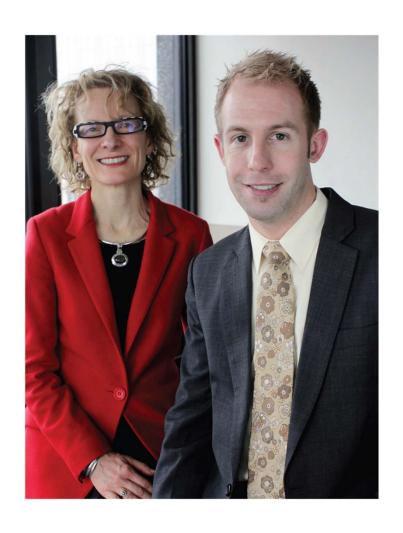
We provide industry focused assurance, advisory and tax services for public, private and government clients in four areas:

- Corporate Accountability
- Risk management
- Structuring and mergers and acquisitions
- Performance and process improvement

**Part of a global network of firms** – 154,000 people in 153 countries

Our service areas include our multi-disciplinary Not for Profit and Sustainable Business Solutions Practices

#### Our PwC team



#### Jill McAlpine

Strategic Consultant, PricewaterhouseCoopers Canada Foundation

#### James Temple

Director, Corporate Responsibility & PricewaterhouseCoopers Canada Foundation

#### PricewaterhouseCoopers Canada Foundation (PwCCF)

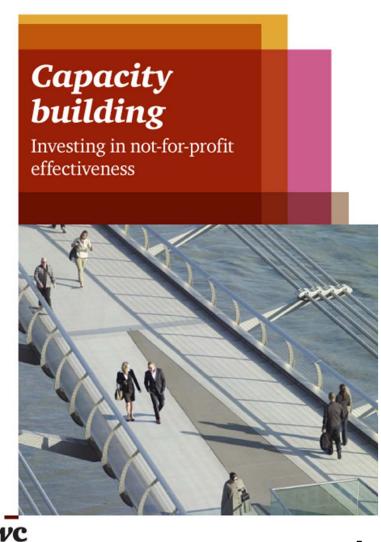
# Our mission is to help build and empower community leadership by sharing our time, expertise and resources

# The conversation begins

What do we mean by capacity and capacity building?

Why is PwCCF interested in this issue?

How do we tackle such a complex conversation?



# Results from our National Poll

How much of your time (personally or professionally) is spent worrying about capacity issues at your organization?



Source: HR Council – PwC Webcasts (May 2011)

### The Round Table Concept

Create a dialogue about capacity building to understand what it is — and how corporations can strengthen their combined investments in the not-for-profit sector

# Thought Leadership to help inform



**Collective Impact** 

By John Kania & Mark Kramer

Stanford Social Innovation Review Winter 2011

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#### Convergence

How Five Trends Will Reshape the Social Sector

Heather Gowdy Alex Hildebrand David La Piana Melissa Mendes Campos

La Piana

## The Round Table Project

# Goals & Objectives:

- 1. Develop a common language
- 2. Create a value proposition
- 3. Recommend resource allocation
- 4. Generate widespread interest

### The wisdom we heard – the key messages

#### Strengths

Better Information + Better Conversation = Better Relationships

#### **Opportunities**

**Shared Language** 

#### Weaknesses

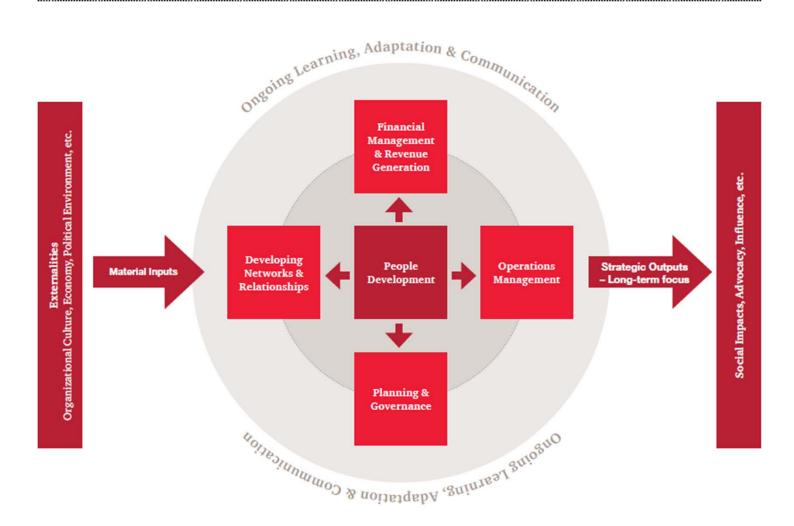
Lack of Time

#### **Threats**

Lagging compensation, resources for professional development and job security & a focus on efficiency rather than effectiveness

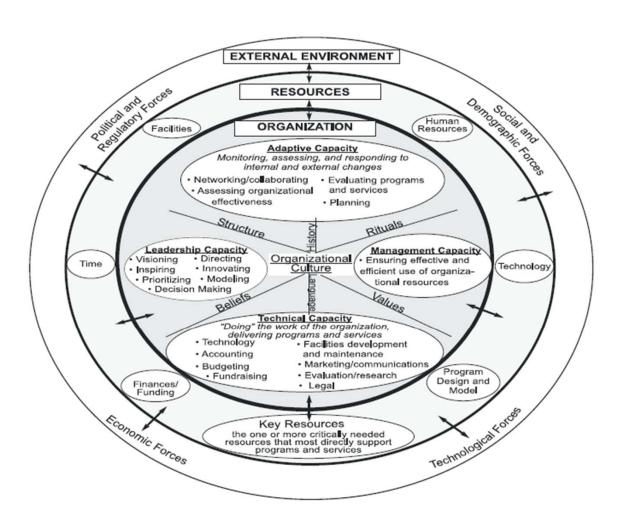
# The concept we discussed

Figure 2: A capacity building taxonomy14



#### The model where we landed

Figure 3: TCC Group Capacity Building Model



# Six Key Ideas

- 1. Develop a shared language to facilitate dialogue
- **2.** Recognize the NFP sector is a source of value(s) and strength
- 3. Foster generative thinking, risk taking and innovation
- 4. Strengthen networks and communication
- 5. Support public policy advocacy
- 6. Provide cross-sector professional development strategies

# Results from our National Poll

Which of the Key Ideas do you feel provides the biggest opportunity?

DEVELOP a shared language to facilitate dialogue

RECOGNIZE that the sector is a source of value(s) and strength

FOSTER generative thinking, risk taking and innovation

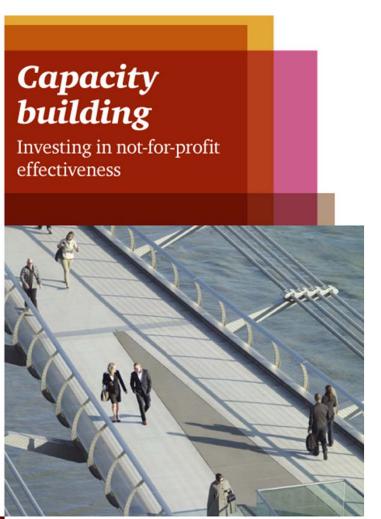
STRENGTHEN networks and communication

SUPPORT public policy advocacy

PROVIDE cross-sector professional development strategies

Source: HR Council – PwC Webcasts (May 2011)

# How we are framing the ongoing conversation



#### Thought Leadership Publication:

Capacity Building: Investing in not-for-profit effectiveness

#### Read more about the initiative:

www.pwc.com/ca/capacitybuilding

**Twitter:** #NFPcapacity

# Three point process -1

- 1. Identify a range of opportunities for corporate involvement
  - Grants
  - Partnerships
  - Advanced Collaborations



# Three point process – 2



# 2. Create a map of the corporate-community investment landscape in Canada

Initial conversations taking place at the 2011 Business & Community Partnership Forum

# Three point process -3

#### 3. Broaden the discussion

- Social media
- Local round tables
- Conduits for dialogue



# The Funding Map

# Fill out your funder information on the sheet provided

and

Draw on the info-graphics outside

Q&A

## Let's have a conversation

Submit your questions via the system
Or
#NFPcapacity on Twitter

# Thank you

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